



FACT SHEET

COATS IS THE WORLD'S LEADING INDUSTRIAL THREAD MANUFACTURER. HEADQUARTERED IN THE UK, WE OPERATE GLOBALLY IN OVER 50 COUNTRIES AND IN 2017 GENERATED REVENUES OF \$1.5BN

INDUSTRIAL 2017 revenue: \$1,297m (2016: \$1,221m)

Apparel & Footwear

2017: \$1,021m (2016: \$975m)

The trusted, value adding partner to the global Apparel and Footwear industry – providing a portfolio of world class products and services to meet the needs of customers and brands.

Apparel, footwear & accessories threads

End uses include Menswear, Ladieswear, Activewear, Outdoor, Denim workwear, Intimates and Footwear

Key brands include Epic, Astra, Nylbond, Gral, Gramax, DualDuty Seamsoft, Sylko and Knit

Zips and Trims products

End uses include zips for luxury and domestic uses, interlinings

Key brands include Opti, Permess, Signal and Connect

Software solutions

Enabling supply chain productivity gains, increasing speed of supply and facilitating compliance

Key brands include Fast React and GSD

Performance Materials

2017: \$276m (2016: \$246m)

Global experts in the design and supply of products that serve traditional end uses and Hi-technology products that operate 'Beyond the stitch line'.

Traditional – End uses include Outdoor, Home textiles, Feminine hygiene, Tea bags, Bedding and quilting, Upholstered furniture, Filtration and Sports goods

Hi-technology – End uses include Automotive, Composites, Fibre optics, Flame retardant, Extrusion, Engineered performance fabrics and Tyre cord

Key brands include Firefly, Flamepro, Protos, Synergex, Lattice, Magellan, Gotex, Ultrabloc, Neophil, Dabond, Nylbond, Aptan, Gral, Admiral, Patrick, earthspun and 'Spun by the Sun'

CRAFTS 2017 revenue: \$213m (2016: \$236m)

Foundation and fashion hand knitting yarns, threads, zips and various needlecraft items

Key brands include: Red Heart, Coats & Clark, Dual Duty XP, Anchor and Cisne

2017 performance



68% Apparel & Footwear
18% Performance Materials
14% Crafts

\$1,510m

Revenue up 4% (2016: \$1,457m)

\$174m

Pre-exceptional operating profit up 10% (2016: \$158m)

\$87m

Adjusted free cash flow up 12% (2016: \$78m)

35%

Return on capital employed maintained (2016: 35%)

1.44c

Full year dividend per share up 15% (2016 pro forma: 1.25c)

Our global footprint

Our sales presence in over 100 countries and digital platforms enable us to serve customers wherever they are located.

With employees across six continents, and some 50 manufacturing sites, we have an unrivalled global manufacturing footprint.

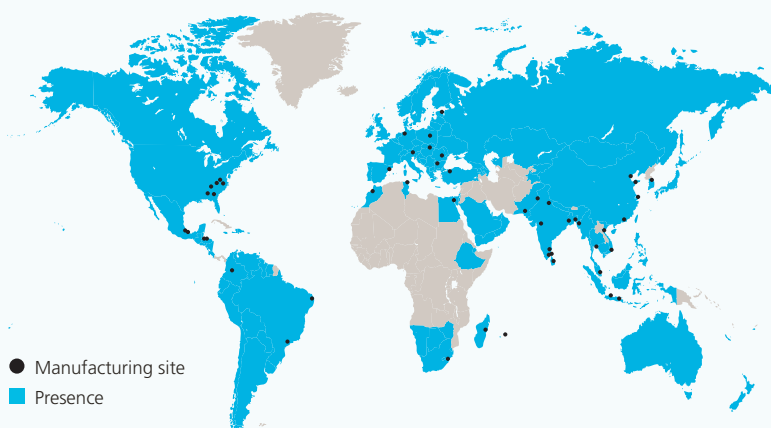
For more details go online www.coats.com/investors

Revenue by region

Americas 31%

EMEA 18%

Asia 51%



● Manufacturing site
■ Presence